

Scientific Consultant (w/m/x)

Application Period: 28.04.2022 until 31.05.2022

Type: Full Time Position, Starts as soon as possible

Location: Leberstrasse 20, 1110 Wien / remote work for international applicants is possible.

TAmiRNA's mission is to discover, validate and qualify RNA biomarkers for use in drug development and in-vitro diagnostics. Based on our know-how we are developing innovative solutions for biomarker research & diagnostics and support a world-wide network of clients for their RNA biomarker needs.

The challenge: We are seeking a top motivated **Scientific Consultant to support our Business Development and Sales efforts.**

- You have completed a scientific education (MSc or PhD)?
- You share our passion for RNA and its application as biomarkers and diagnostics?
- You want to apply your knowledge to help scientists / clinicians with their projects?
- Then we would like to get to know you!

At TAmiRNA you will be responsible for expanding and engaging with our customer network. You will discuss with our customers, identify their challenges and seek solutions by leveraging the broad product and service portfolio of TAmiRNA. You will be working closely together with our top management and scientists and have the opportunity to actively contribute to the management of our products & services and shape our business development processes.

Your specific tasks:

- Engagement with potential customers. You identify and analyze problem solutions and discuss them with the customer.
- Optimize and implement new business development processes (e.g. CRM system).
- Work with the top management on the expansion of the existing distribution network.
- Cooperation with scientific and product development teams on market analysis and development of new business cases.
- Attendance of conferences and partnering events.

Your qualifications:

- You have a degree in natural sciences and ideally have been involved in RNA/microRNA research projects. "NGS", "PCR", "biomarkers" and "bioinformatics" are no strangers to you.
- Ideally you have already gained experience in a sales or business development position.
- As a positive, captivating and committed personality, you have excellent communication and organizational skills as well as a high level of customer orientation.
- You like to take responsibility and thrive on the possibility to create and develop your ideas.
- You have excellent written and spoken German and English.

Payment is based on the "Kollektivvertrag Angestellte Chemische Industrie" for a full-time position (Verwendungsgrupp III, first year) and amounts to 14x 2,696.88 Euro gross (Brutto). Willingness to overpay according to qualifications and experience. Please send your CV together with a motivation letter to office@tamirna.com **Subject: Scientific Consultant.**

Address

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Contact

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Company Facts

UID: ATU68320738
FN / commercial registry no: 406620x
Place of jurisdiction: HG Wien

Banking

SPK Herzogenburg-Neulengbach
IBAN AT34 2021 9000 2107 3911
BIC SPHEAT21XXX